

## **Retail Sales Lead**

Springfree Trampoline - Austin, TX

\$35,000 - \$40,000 a year - Full-time, Part-time

**Want to have fun and get paid for it too? We've got the job for you!**

**If you enjoy working with kids and families, jump into this exciting full time opportunity at our store in Austin.**

### **GET TO KNOW US**

We are the goba Sports Group and we believe in getting people to Go Outside and Be Active! goba Sports Group provides quality outdoor products for Performance, Team, Recreational and Family Yard activities. We, along with our distribution partners, represent 8 brands in 20 countries including Springfree Trampoline – the world's first smart trampoline. We are a dynamic and entrepreneurial company that can give you a fun, empowering and positive place to work.

### **WHAT YOU'LL BE DOING**

Having fun! As the Retail Sales Lead you'll be working with the Market Manager to create Springfree customers. In this position you will also manage the part-time Sales Associates and coordinate and schedule trampoline installations.

### **JOB HIGHLIGHTS**

- Know Springfree through-and-through including trampoline features and benefits.
- Hire, train and manage part-time Sales Associates and keep them engaged and motivated.
- Handle in-store customer service calls.
- Hire, schedule and coordinate Springfree's installation service.
- Give sales support for off-site community and local events.
- Jumping on trampolines!

### **WHAT WE'RE LOOKING FOR**

- An entrepreneurial spirit.
- A great team-player who can lead and motivate others.
- A willingness to seize opportunities and take risks.
- A positive and enthusiastic attitude.
- Top-notch customer service skills.

### **THE NITTY-GRITTY**

- Minimum of 2 years customer service, sales or retail experience.
- University or Community College preferred.

### **WHAT YOU GET**

- \$35-40K plus bonus
- 16 Paid Time off days
- 10 Paid Public Holidays
- Health Plan