

Retail Sales Manager – Winnipeg, MB

If you enjoy working with kids and families, jump into this exciting seasonal opportunity working in the Winnipeg area.

GET TO KNOW US

Springfree Trampoline is a global brand within goba Sports Group, a company that is committed to inspiring people to Go Outside and Be Active. We are a dynamic and entrepreneurial group with a fun, empowering and positive attitude.

WHAT YOU'LL BE DOING

We have a great opportunity for a Retail Sales Manager in the Winnipeg area. The retail sales manager is responsible for supporting the Regional Manager in meeting store sales objectives by driving customer traffic to the store and converting on this traffic to generate trampoline sales. This role is directly responsible for coordinating and scheduling installations for Springfree store and has direct report responsibilities for part-time store staff. Must be available evenings and weekends.

Contract runs for 7 months (March – September) Pay rate - \$20-24/hr

Job Highlights:

- Lead and develop talent and teamwork within the retail store environment
- Create brand awareness
- Greet customers and proceed with Springfree selling process
- Lead the hiring and training of part-time staff using company training guidelines
- Schedule hours for part-time staff and submit payroll hours to Finance Dept.
- Handle and manage incoming customer service telephone calls
- Manage and maintain the installation calendar
- Track and manage expenses for retail store and installation van

WHAT WE'RE LOOKING FOR

- Entrepreneurial, resourceful and self- motivated
- Good interpersonal and communication skills.
- Strong customer service orientation
- Sales savvy and results driven
- A good team player working assisting colleagues as required and working as one collective team
- Flexible and adaptable to handle a variety of situations and duties
- Demonstrates good leadership with the ability to motivate others
- Demonstrates a strong passion for the product, business and team

Apply via e-mail to dlucca@gobasports.com

THE NITTY-GRITTY

- College Degree
- 5 years of sales, events or customer service experience
- Proficiency in Microsoft Outlook, Excel, PowerPoint and Word
- Valid driver's License and clean drivers abstract

NICE TO HAVE

- Market knowledge/insight